

Energy Service Coalition
2014 Market Transformation Conference
St. Paul, Minnesota

Stimulating Small/Rural Markets

Minnesota Strategies

- Pre-qualify public entity needs, issues, goals and energy savings opportunities
- Utilize comprehensive approach by bundling buildings and ECM's
- Enable multi-entity projects
 - Joint RFP
 - Joint evaluation and selection of single ESCO
- Each public entity contracts individually
 - JPA with Commerce
 - Utilize GESP Master Contract and TA

