

# NC - Small Performance Contracting



- **3-year grant provides funding**
  - Develop processes, procedures and documents
    - To facilitate small performance contracts
  - Up front technical assistance costs
    - Participants will help establish best practices
  - Through NC Utility Savings Initiative (USI), involvement costs
    - Will be managed to maximize project scope
  - Makes smaller projects more viable



# NC - Small Performance Contracting

*DOE Grant*



- **Project activities to date addressing barriers**
  - NC ESC Chapter Collaboration
  - Process and procedure
    - 2013 Legislation change
    - Refined RFP, IGA, ESA templates
  - Lack of education and awareness about PC
    - Eight PC education workshops (rural areas)
    - One-on-one follow up



# NC - Small Performance Contracting

*DOE Grant*



- **Project activities to date addressing barriers**
  - Technical assistance to develop best practices (3rd Party perspective)
    - Project feasibility and RFP development
    - RFP review and bidder selection
    - IGA review, ESA approval
    - M&V – through construction



# NC - Small Performance Contracting

*DOE Grant*



- **Questions**

- Common definitions of Small PC
  - What is the “sweet spot”?
- Perceived long project development time
  - Share successes in expediting the process?
- Rural/small typically have less resources to apply
  - What motivates entities to action?
  - How do people carve out time to be a champion?

