NC - Small Performance Contracting

• 3-year grant provides funding
  – Develop processes, procedures and documents
    • To facilitate small performance contracts
  – Up front technical assistance costs
    • Participants will help establish best practices
  – Through NC Utility Savings Initiative (USI), involvement costs
    • Will be managed to maximize project scope
  – Makes smaller projects more viable
NC - Small Performance Contracting

DOE Grant

• Project activities to date addressing barriers
  – NC ESC Chapter Collaboration
  – Process and procedure
    • 2013 Legislation change
    • Refined RFP, IGA, ESA templates
  – Lack of education and awareness about PC
    • Eight PC education workshops (rural areas)
    • One-on-one follow up
NC - Small Performance Contracting

DOE Grant

• Project activities to date addressing barriers
  – Technical assistance to develop best practices (3rd Party perspective)
    • Project feasibility and RFP development
    • RFP review and bidder selection
    • IGA review, ESA approval
    • M&V – through construction
NC - Small Performance Contracting

DOE Grant

• Questions
  – Common definitions of Small PC
    • What is the “sweet spot”?  
  – Perceived long project development time
    • Share successes in expediting the process?
  – Rural/small typically have less resources to apply
    • What motivates entities to action?
    • How do people carve out time to be a champion?