Performance Contracting

Transformation in Nevada

Governor’s Office of Energy

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Our Mission

• Ensure the wise development of Nevada’s Energy resources in harmony with local economic needs

• Position Nevada to lead the nation in renewable energy production, energy efficiency, conservation, and the exportation of renewable energy

• Three program areas:

  1. Energy Efficiency Implementation
  2. Renewable Energy Development
  3. Transmission & Exportation of Renewable Energy

  Includes: Energy Assurance and facilitating renewable energy integration (e.g., Energy Imbalance Markets)

Energy Services Coalition Annual Conference
July 30, 2014
Performance Contracting
Program Goals

• Provide outreach and education for state agencies and local government

• Provide resources that government agencies throughout Nevada can use to implement ESPC projects

• Provide one-on-one guidance and technical assistance to get projects started

• Develop a fee-based program within the Energy Office for providing technical assistance
Results

• Researched other state programs to identify best practices

• Established a permanent ESPC program within the Energy Office and received executive level support

• Activated a Nevada ESC Chapter

• Provided outreach, education and resources to state agencies and local government via newsletters, emails, webinars and workshops

  ✓ 2 types of training: Introduction to ESPC and Deep Retrofits

• Developed a distribution list with 700 contacts (facilities managers, public works, school districts, etc.)

• Modified legislation to enable a fee-based ESPC program
More Results

• Established a permanent website to enable access to:
  ✓ Training resources
  ✓ Success Stories (videos, fliers)
  ✓ Links to other resources (ESC, DOE, NAESCO)

• Created a grant program (using Energy Office resources) that provides funding for Investment Grade Audits
  ✓ Success has stimulated interest in ESPC by local governments beyond expectations
  ✓ Awarded $149,000 for audit assistance in first 3 months of program
  ✓ Provides a “forum” to inform governing bodies about the value of Performance Contracting

• Providing technical assistance to develop projects (RFP template; provide guidance for the audit, retrofit and verification process)

• Dedicated additional Energy Office staff to work on ESPC
The Future of ESPC in Nevada

- Accelerate use of Performance Contracting in the commercial sector
- Consider expanding Energy Office’s grant program to fund audit assistance in the commercial sector
- Adopt regulations required to implement the fee-based program for technical assistance and publicize the program
- Continue providing resources and assistance to state and local government agencies to accelerate and incentivize their use of ESPC
- Establish public/private partnerships that will focus on improving Nevada’s regulatory and policy environment to implement energy efficiency projects via ESPC