Performance Contracting Transformation in Nevada



Governor's Office of Energy

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Our Mission

- Ensure the wise development of Nevada's Energy resources in harmony with local economic needs
- Position Nevada to lead the nation in renewable energy production, energy efficiency, conservation, and the exportation of renewable energy
- Three program areas:
 - 1. Energy Efficiency Implementation
 - 2. Renewable Energy Development
 - 3. Transmission & Exportation of Renewable Energy Includes: Energy Assurance and facilitating renewable energy integration (e.g., Energy Imbalance Markets)



Performance Contracting Program Goals

- Provide outreach and education for state agencies and local government
- Provide resources that government agencies throughout Nevada can use to implement ESPC projects
- Provide one-on-one guidance and technical assistance to get projects started
- Develop a fee-based program within the Energy Office for providing technical assistance



Results

- Researched other state programs to identify best practices
- Established a permanent ESPC program within the Energy Office and received executive level support
- Activated a Nevada ESC Chapter
- Provided outreach, education and resources to state agencies and local government via newsletters, emails, webinars and workshops

✓ 2 types of training: Introduction to ESPC and Deep Retrofits

- Developed a distribution list with 700 contacts (facilities managers, public works, school districts, etc.)
- Modified legislation to enable a fee-based ESPC program



More Results

- Established a permanent website to enable access to:
 - ✓ Training resources
 - ✓ Success Stories (videos, fliers)
 - ✓ Links to other resources (ESC, DOE, NAESCO)
- Created a grant program (using Energy Office resources) that provides funding for Investment Grade Audits
 - Success has stimulated interest in ESPC by local governments beyond expectations
 - ✓ Awarded \$149,000 for audit assistance in first 3 months of program
 - Provides a "forum" to inform governing bodies about the value of Performance Contracting
- Providing technical assistance to develop projects (RFP template; provide guidance for the audit, retrofit and verification process)
- Dedicated additional Energy Office staff to work on ESPC



The Future of ESPC in Nevada

- Accelerate use of Performance Contracting in the commercial sector
- Consider expanding Energy Office's grant program to fund audit assistance in the commercial sector
- Adopt regulations required to implement the fee-based program for technical assistance and publicize the program
- Continue providing resources and assistance to state and local government agencies to accelerate and incentivize their use of ESPC
- Establish public/private partnerships that will focus on improving Nevada's regulatory and policy environment to implement energy efficiency projects via ESPC